



June 1, 2022  
Volume 1, Issue 2

# THE GNOPCA NEWS

## BENEFITS OF BEING A GNOPCA MEMBER

As a proud member of this association, this logo is available to you to include in emails, patches on uniforms, and logos on vehicles. This can set you apart from the competition showing you are a part of this prestigious society.



*It is the mission of the Greater New Orleans Pest Control Association (GNOPCA) to adhere to the highest professional and ethical standards of the pest control industry. This will be reflected in all aspects of the work performed by our member companies.*

### NOTE FROM THE ASSOCIATION'S PRESIDENT



**CHRIS CAIRE**  
PRESIDENT

DA EXTERMINATING CO.

Greetings, fellow association members! I want to encourage all of you to attend the New Orleans Urban Pest Management Symposium, a first-ever GNOPCA-sponsored event scheduled for August 10<sup>th</sup>-12<sup>th</sup>. I am not exaggerating when I say that no industry event this year will have as many nationally recognized, in-demand speakers over a three-day period. A broad range of pest management topics will be covered, as well as sessions devoted to HR and other administrative matters that every business needs to know. The GNOPCA board has worked extremely hard in the past few months to make this dream a reality. Please show your support, you'll be glad you came! More information and the full schedule is at the end of this newsletter. See you there!



Formosan  
subterranean  
termites  
*Coptotermes  
formosanus*

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## PEST MANAGEMENT PROFESSIONAL SPOTLIGHT



**JUSTIN VARNADO**

PIED PIPER PEST CONTROL

To nominate someone for a PMP Spotlight, use the QR code



Justin Varnado has been a valuable member of Pied Piper Pest Control, Inc. for over 10 years. In the past, Justin has performed termite work and termite renewals. But for the last few years he has been excelling at residential and commercial pest control. He has endeared himself to his clients by proving his commitment to them by taking it upon himself to solve and prevent pest problems.

Beyond being a great technically sound pest control operator, Justin is a team player! He is always there to help out a fellow co-worker with his knowledge and experience. Justin can be counted on to help in the training of a new technician. Also, Justin will volunteer to make that extra stop near the end of his day or to pick up an account when someone is on vacation or out sick. Justin is always studying and improving on his craft. He likes to try new products when he deems the new product is worthy from his research.

Here is one of many reviews from his clients: “We love Justin, he is not only professional and very knowledgeable about pest challenges, but he is kind and very thoughtful. He accommodates our schedule and will flex his plan to meet ours. Finally, his energy is always positive and upbeat. Couldn’t ask for more!”

Pied Piper and their clients are so fortunate to have Justin on their side. Justin Varnado is an asset to Pied Piper and the pest control community here in New Orleans.

## NAME THAT BUG

For this specimen, please provide the common name of this species (not family) or the genus and species.

Submit your guess by using the QR code or link provided below by 6/14/22 to be entered into a raffle. The winner will be announced at the next membership meeting.



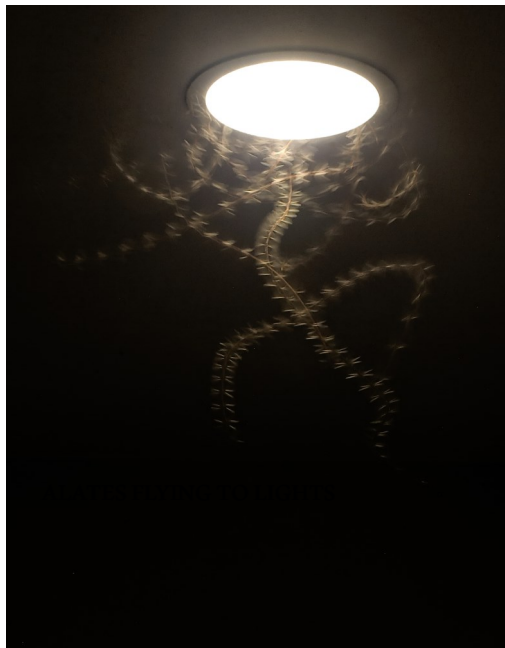
[forms.office.com/g/vz1t94tbJb](https://forms.office.com/g/vz1t94tbJb)



**Visit GNOPCA’s website for recertification information and to become a member: [www.gnopca.com](http://www.gnopca.com)**

## PEST FEATURE

### THE FORMOSAN SUBTERRANEAN TERMITE (*Coptotermes formosanus*)



ALATES FLYING TO LIGHT

The Formosan subterranean termite is an invasive pest species. It originated in southern China and was brought to the U.S. on ships returning to ports after WWII. Since its introduction, it can be found throughout the Gulf Coast region in the Southeastern U.S.

Termites are eusocial insects meaning they have a reproductive division of labor, overlapping generations, and cooperative brood care. Like other termite species, the colony is made up of reproductives, workers, and soldiers.

This species is unique from native subterranean species because it swarms at night and is attracted to lights. Formosan subterranean termite soldiers have teardrop shaped heads which can be used to differentiate them from native subterranean termite soldiers which have rectangular heads. The Formosan soldiers are also much more abundant in the colony and aggressive when disturbed.



FORMOSAN SUBTERRANEAN TERMITE ALATES PREPARED TO TAKE FLIGHT

## PEST MANAGEMENT PROFESSIONAL SPOTLIGHT



### JOHN DODGEN

BILLIOT PEST CONTROL

John Dodgen came to Billiot Pest Control from Avondale Shipyard in 1991. He started as a termite technician and a short time later transferred to sales. He has excelled as one of their premier salesmen ever since. John's ability to listen to the needs of the customer along with his outgoing personality drives his success. John's passion for the company and desire to offer the best customer service is unmatched. At 71 years old, his memory will rival that of an elephant. He is the company's go-to historian, and they will have to tap into his memory from time to time after he retires. When asked about retiring his response is "I'm still having fun." Billiot Pest Control has been truly blessed to have John as an employee and a friend over the years!



**ANDY MCGINTY**

LIPCA PEST CONTROL INSURANCE

## PEST/TERMITE CLAIM HELPFUL HINTS

We hope the following two issues will help prevent or mitigate a potential claims in the future.

The first issue is an attic inspection. We have seen an increase in claims with sprinklers going off, sprinkler lines being kicked, holes in the ceilings, etc. We realize that a number of these claims are the fault of the technician or inspector and for the most part, those claims, should be paid. What about those situations where certain lines, wires, or similar can not be seen due to obstructions. Insulation, boxes that have to be moved and the like? A lot of these are not the responsibility of the inspector or the PMP.

This is what we suggest you put the following or similar language in ALL your general pest and target pest (flea, bats, wildlife, etc.) contracts where attics are involved:

“Attics must sometimes be inspected. The CUSTOMER agrees that the COMPANY is not responsible for any injuries or damages caused by attic inspections.”

Would be nice to add this to termite contracts and the WDIR?

The second one is a lot easier and it is a shame I have to bring it up again. It surrounds the customer initial area on your termite contracts. It is a simple request. MAKE SURE THE CUSTOMER INITIALS THAT AREA! PLEASE!

Ok that should do it. Thanks again everyone.

**AMERICAN INNOVATORS**  
EXCELLENCE IN YOUR PROFESSIONAL COMMUNITY

**NOMINATE AN INDUSTRY PEER TODAY**

- Nominate an exceptional professional in golf course management or pest control.
- Scan the QR Code. Tell us why they deserve this award.
- Winners receive a custom Flag of Valor and the title of American Innovator.

SCAN TO NOMINATE SOMEONE BEFORE JUNE 30<sup>TH</sup>

amvac.com/american-innovators

**AMGUARD**  
ENVIRONMENTAL TECHNOLOGIES  
An American Termipol Company



## SOCIAL MEDIA UPDATE

Starting this spring, our association has a social media presence on Instagram, Twitter, and Facebook @GNOPCA. Here you will find posts about upcoming events and pertinent information on pests and pesticides. Please follow and share with your friends and customers!



## NOTES FROM THE FIELD

Hello Everyone,

I just thought I'd share something most of us don't see very often, a queen carpenter ant, and the unusual place where the colony was.

Five kittens showed up in our backyard, and my wife decided to make a cozy home for them by draping an old comforter around our barbecue pit, with plenty of padding on the ground. The kittens disappeared for the last couple of days, so my wife went out to clean up the area and discovered a carpenter ant colony living in the folds of the comforter along with feces and urine from the cats. No wonder the kittens left, I would have, too!

Enjoy,  
Richard Harris  
Harris Pest Control Services, LLC  
Baton Rouge, LA

I Love John Wayne and Clint Eastwood Cowboy Movies. But, there is only one problem: they are not real cowboys. The streets Hollywood builds for westerns are so authentic looking. The general store, the livery stable, the saloon; but these are all facades. They are not real. They are there just to fool the public. They are store fronts that only "appear" to be what they are. There is nothing behind the fronts. They are fake.

Are we true professionals? Or are we fooling our companies and our clients? We show up in an official pest control truck. An official wrap job claiming that we are real live pest control professionals. We walk up in our official company issue uniform complete with logo embroidered on our chests. We have our official flashlight and a truck full of equipment, materials and traps; any thing we may need to perform our tasks professionally and efficiently. We have all the trappings of a real live walkin', talkin', pest control professional! We represent our companies by our knowledge, our experience. our expertise and our eager to please attitude. Thanks to all you genuine, bonafide pest control technicians! Y'all are a credit to our companies and our industry. Don't be an empty shirt!

Jeff Addison  
Pied Piper Pest Control, Inc.

## CURRENT BOARD MEMBERS

**President: Chris Caire** - DA Exterminating,  
chris@daexterminating.com  
**Vice President: David Billiot** - Billiot Pest Control,  
david@billiotpest.com  
**Secretary: Lauren Addison** - Pied Piper Pest Control,  
lauren@piedpiperpestcontrolinc.com

**Past President: Tony Gugliuzza** - Terminix,  
tony@terminixno.com  
**Treasurer: Frank J. Fasone** - Carrollton Pest Control,  
ffasone@cox.net  
**Sgt. At Arms: Don LeBlanc** - Leblanc's Pest Control,  
airdadone@charter.net

**Jeff Addison** - Pied Piper Pest Control,  
jeff@piedpiperpestcontrolinc.com  
**Ed Bordes** - NOMTRCB,  
esbordes@nola.gov  
**Holly Fontenot** - Oldham Chemical,  
hollyfontenot@oldhamchem.com  
**Jamie Gilbert** - Orkin,  
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**Mark Janowiecki, Ph.D.** - NOMTRCB,  
mark.janowiecki@nola.gov  
**Joe Martin** - Terminix,  
jmartin@terminixno.com

**Vincent Palumbo** - Terminix,  
terminixVP@gmail.com  
**Mark Pellittieri** - Vesperis,  
mark.pellittieri@veseris.com  
**Claudia Riegel, Ph.D.** - NOMTRCB,  
criegel@nola.gov  
**Layne Salvant** - The Bug Man,  
layne@bugmanonline.com  
**Ira Sommers** - DA Exterminating,  
ira@daexterminating.com



GNOPCA  
Suggestion  
Box

### NEXT MEMBERSHIP MEETING: JULY 20TH, 11:30AM

Our next meeting will feature Melissa Collins from the nuisance animal trapping division for Louisiana Wildlife and Fisheries covering almost everything besides alligators and certain birds.

RSVP is required for this **FREE** lunch meeting at:  
[gnopca.com](http://gnopca.com)

### UPCOMING EVENTS

- June 22, 2022: NOMTRCB Webinar with Dr. Janis Reed
- July 20, 2022: GNOPCA Membership Meeting with Melissa Collins
- July 25, 2022: NOMTRCB Webinar with Dr. Austin Frishman
- August 10-12, 2022: GNOPCA/NOMTRCB New Orleans Urban Pest Management Symposium (full details on following pages)
- September 14-15, 2022: NOMTRCB Rodent Academy
- September 21, 2022: NOMTRCB Webinar with Zack Lemann
- September 22, 2022: GNOPCA Golf Tournament
- October 11-14, 2022: Pest World, Boston, MA
- October 18-20, 2022: NOMTRCB Termite Academy
- October 26, 2022: NOMTRCB Webinar with Dr. Shannon LaDeau
- November 9, 2022: NOMTRCB Webinar with Dr. Samuel Jameson
- December 14, 2022: NOMTRCB Recertification (in-person)







# NEW ORLEANS URBAN PEST MANAGEMENT SYMPOSIUM



 August 10-12, 2022

 8:30 AM - 4:30 PM, DAILY


 Audubon Zoo Tea Room  
6500 Magazine St, New Orleans 70118

Topics : Termites, Bed Bugs, Ants, Cockroaches, Mosquitoes, Business and HR  
Please join us for the inaugural New Orleans Summer Pest Control Symposium. This event will bring together leading experts from across the country to provide training and updates from industry, research, and the field. Panel discussions and field demonstrations will provide an engaging, interactive experience.

## Registration Information

Use the QR code or link below to register.  
<https://forms.office.com/g/qX9BKBF4Mc>

Visit [www.gnopca.com](http://www.gnopca.com) for meeting details, a complete list of speakers and lodging information.

 [gnopca@nola.gov](mailto:gnopca@nola.gov) for additional information.



## THE SPEAKER LINEUP



### Bobby Corrigan, PhD

Urban Rodentologist  
RMC Consulting



### Harvey Goldglantz

President  
Pest Control Marketing Company, Inc.



### Janet Hurley, BCE

Extension Program Specialist,  
Statewide School IPM  
Texas A&M University



### Phil Koehler, PhD

Emeritus Distinguished Professor of  
Urban Entomology  
University of Florida



### Janet McAllister, PhD

Research Entomologist  
Centers for Disease Control and  
Prevention



### Dini Miller, PhD

Professor of Urban Pest Management  
Virginia Tech University



### Imelda Moise, PhD

Associate Professor of Public Health  
Geography  
University of Miami



### Claudia Riegel, PhD

Director  
City of New Orleans Mosquito,  
Termite and Rodent Control Board



### Dan Suiter, PhD

Professor of Entomology  
University of Georgia



### Ed Vargo, PhD

Professor and Endowed Chair in Urban  
and Structural Entomology  
Texas A&M University

# New Orleans Urban Pest Management Symposium

August 10-12, 2022

## Agenda & Speakers

### Wednesday, August 10

On-site Registration 7:30 am - 1:00 pm



### Session A: Opening Session, Moderator: Claudia Riegel, PhD

- 8:30 am Welcome, Claudia Riegel, PhD, NOMTRCB
- 8:35 am GNOPCA presidential address, Chris Caire, DA Exterminating
- 8:45 am National perspective and resources, Mike Bentley, PhD, NPMA
- 9:05 am Introduction to Environmental Protection Agency's (EPA) pesticide registration process, Ken McPherson, MPH, EPA Region 6
- 9:20 am LDAF update, Kelly Moore, Louisiana Department of Agriculture and Forestry
- 9:35 am The role of a Sanitarian, Greg Richard, Louisiana Dept. of Health
- 9:50 am Panel discussion and questions



### 10:00 am Coffee Break, Zoecon Professional Products

### Session B: Termite Management, Moderator: Mark Janowiecki, PhD

- 10:20 am Termites and invasion biology, Ed Vargo, PhD, Texas A&M University
- 11:00 am Spray foam and termite inspections, Ed Freytag, NOMTRCB
- 11:20 am The impact of Operation Full Stop, Carrie Cottone, PhD, NOMTRCB



### 12:00 pm Lunch, Sponsored by Corteva AgriSciences LLC

### Session C: General Pest, Moderator: Chris Caire

- 1:00 pm Bed bug management, Dini Miller, PhD, Virginia Tech University
- 1:40 pm Cockroach management best practices, Phil Koehler, PhD, University of Florida
- 2:20 pm Ant management, Dan Suiter, PhD, University of Georgia
- 3:00 pm Panel discussion and questions (Sections B and C)



### 3:15 pm Coffee Break, sponsored by Vesperis

### Session D: Vendor Introductions and Industry Perspective, Moderator: Tony Gugliuzza

- 3:30 pm Vendor introductions, pre-recorded
- 4:00 pm Use of technology to enhance your business, Layne Salvant, The Bug Man
- 4:05 pm Fumigation in the metro area, Joe Martin, Terminix New Orleans
- 4:10 pm Investing in your employees pays dividends for your business, Kendall Washington, Safe Spot Pest Control
- 4:15 pm Priorities of the Louisiana Pest Management Association, Matt Kimbrough, LPMA President
- 4:20 pm The role of a PMP: it is not all about the stations, Ed Dolshun, CatchMaster
- 4:30 pm Wrap up and announcements



### 6:00 - 8:00 pm Social, Gallier Hall (545 St. Charles Ave., NOLA 70113)

Sponsored by Control Solutions Inc.





# New Orleans Urban Pest Management Symposium

August 10-12, 2022

## Agenda & Speakers

### Thursday, August 11

On-site Registration 7:30 am - 1:00 pm



### Session E: Vendor Introductions and Administration, Moderator: Carrie Cottone, PhD

- 8:30 am Welcome and updates, Carrie Cottone, PhD, NOMTRCB
- 8:35 am Vendor introductions, pre-recorded
- 9:05 am Administrative and HR considerations in a pest management business, Harvey Goldglantz, Pest Control Marketing Company, Inc
- 9:45 am Insurance coverage, Andy McGinty, LIPCA Insurance Company

### 10:00 am Coffee Break, sponsored by LIPCA Insurance

### Session F: Optimizing Mosquito Management, Moderator: Jennifer Breaux, PhD

- 10:20 am What you need to know when conducting residential mosquito control, Janet McAllister PhD, Centers for Disease Control and Prevention
- 11:00 am Know your enemy: targeted approaches to control, Jennifer Breaux, PhD, NOMTRCB
- 11:20 am Mosquito education, reaching your audience, Rebecca Baldwin, PhD, University of Florida



### 12:00 pm Lunch, sponsored by Terminix of New Orleans

### Session G: 1:00 - 4:00 pm Breakout Field Demonstration Sessions

- Molecular diagnostics** presented by Ed Vargo, Carrie Cottone, and Mark Janowiecki
- French Quarter pest tour** presented by Timmy Madere, Rachel Denny, and Christina Quijano
- Rodent collaboration workgroup** presented by Bobby Corrigan, Janet Hurley, Imelda Moise, and Claudia Riegel
- Cockroach and bed bug inspections and treatments** presented by Phil Koehler and Dini Miller
- Ant identification and management** presented by Dan Suiter and Eric Guidry
- Mosquito identification and management** presented by Janet McAllister and Jennifer Breaux
- Educational techniques to reach your audience** presented by Rebecca Baldwin
- Marketing, administration, and human resources** presented by Harvey Goldglantz
- WDIR recertification** presented by the Louisiana Department of Forestry and Agriculture
- Golf at the Audubon Golf Course** (Prepay \$60 fee, tee-time 1:30 pm), **refreshment cart, sponsored by Orkin**
- An afternoon at the Audubon Zoo** (One complimentary ticket per registrant)

### 6:30 pm Optional Dinner with Speakers, reservation required at registration

A full list of speakers, locations and sponsors are listed in the registration portal.

Financial support for select dinners are provided by: **Bayer, BASF, Syngenta, and Xcluder**



# New Orleans Urban Pest Management Symposium

## August 10-12, 2022

### Agenda & Speakers

#### Friday, August 12

On-site Registration 7:30 am - 1:00 pm



#### Session H: Commensal Rodents, Moderator: Timmy Madere

- 8:30 am Housekeeping and updates, Timmy Madere, NOMTRCB
- 8:35 am The future of urban rodent control, Bobby Corrigan, PhD, RMC Pest Management Consulting
- 9:15 am Incorporating exclusion into your business, Dan Collins, Independent Pest Management Consulting, LLC

#### 9:55 am Coffee Break, sponsored by Vesperis

#### Session I: Integrated Rodent Management, Moderator: Christina Quijano, MPH

- 10:15 am The Importance of rodent integrated pest management, Janet Hurly, ACE, Texas A&M University
- 10:30 am Louisiana's sanitary code and its role in food safety, Dane Thibodeaux, Louisiana Department of Health
- 10:45 am Product stewardship, Timmy Madere, NOMTRCB
- 11:00 am Rodent-borne pathogens, Bruno Ghersi, PhD, DVM, Tufts University
- 11:15 am Data collection, Imelda Moise, PhD, University of Miami
- 11:30 am Breaking down silos, Claudia Riegel, PhD, NOMTRCB
- 11:45 am Panel discussion with speakers



#### 12:15 pm Lunch, sponsored by LiphaTech

#### Session J: Collaboration and Prioritization for Long-Term Success, Moderator: Rachel Denny, MSPH

- 1:00 pm Introduction to a rodent control workgroup, Claudia Riegel, PhD, NOMTRCB
- 1:15 pm Understanding priorities across stakeholders, Janet Hurley, ACE, Texas A&M University
- 1:45 pm Filling the data gaps, Imelda Moise, PhD, University of Miami

#### 2:15 pm Coffee Break, sponsored by Syngenta

#### 2:35 pm LDAF Recertification and CEU certificates

#### Session K: Rodent Collaboration Breakouts, Moderators: Janet Hurley, ACE, Imelda Moise, PhD, and Claudia Riegel, PhD

- 2:35 pm Control measures (rodenticides, trapping, alternatives)
- 3:15 pm Environmental conditions
- 3:50 pm Planning for the future



#### 4:00 pm Adjourn



# New Orleans Urban Pest Management Symposium

## August 10-12, 2022

### Program Sponsors



#### Gallier Hall Social, sponsored by Control Solution Inc.

Gallier Hall is an impressive building in New Orleans that is on the National Register of Historic Places ([www.gallierhall.com/home](http://www.gallierhall.com/home)) and that is rich with history. The building was finished in 1853 and served as City Hall for nearly a century. Gallier Hall will be the site of the New Orleans Urban Pest Management's social. Learn about the Big Easy's history and enjoy an evening filled with culture, food and music.



#### Program printing and welcome bag

LiphaTech

#### Lunches at Audubon Tea Room

Corteva AgriSciences, LiphaTech and Terminix New Orleans



#### Speaker sponsorship

Dr. Bobby Corrigan sponsored by Bell Laboratories

#### Travel grants for municipal and state employees

Catchmaster



#### Coffee Breaks

LIPCA Insurance, Syngenta, Vesperis, and Zoecon Professional Products

#### Refreshments and snack stations

Orkin, Target Specialty Products and Winfield United



### Exhibitors

- Bayer
- Bell Laboratories
- Catchmaster
- Central Life Sciences
- City of New Orleans Mosquito, Termite & Rodent Control Board
- Control Solutions Inc.
- Diversified Sales and Marketing
- LiphaTech
- Louisiana Department of Agriculture and Forestry
- Niscus
- Oldham
- Paragon Professional Pest Control Products
- Syngenta
- Target Specialty Products

- Vesperis
- Xcluder
- Zoecon Professional Products

